



# *Evolution of Security in the Hybrid Workforce*

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October 17-18, 2023

# Citrix in Healthcare

- 10 of the top 10 U.S. News Honor Roll Hospitals
- 4300 + Healthcare customers
- 85+% of Epic On-Prem installs
- 100% Epic hosting environment
- 487 Epic Customers
- 95+% Epic on Azure
- Cerner hosts over 625k concurrent users
- 100% Allscripts hosting environment



# Healthcare's Unique Challenges



## Financial Constraints

- Increasing employee productivity
- Enabling remote hiring/work & rapid on/off-boarding
- Improving IT efficiency & device longevity



## Cybersecurity Risks

- Securing in-home healthcare and telemedicine
- Securing 3rd party access
- Protecting against internet-based attacks, malware on endpoints, and insider threats



## Talent Shortages and staffing Challenges

- Simplifying day-one access to all clinical/enterprise solutions
- Enabling secure access for agency nurses & specialty physicians (e.g. radiology)
- Increasing employee productivity and well being

# *Addressing Industry Needs*



Patient Care  
from Anywhere



Third-party  
Access



Digital Clinician  
Front door



Electronic Health  
Record Delivery



Practice Expansion  
and M&A

# Value Realized

Electronic Health  
Records Delivery

**1:2600**

IT Admin to End-User  
support ratio



Patient Care from  
Anywhere

**11x**

Increase in remote patient  
care without sacrificing  
quality



Practice Extension  
– M&A

**\$500k**

Recurring annua hardware  
savings



Digital Clinical  
Front Door

**2.8x**

(9k to 250k)  
Increase in virtual visits  
with no infrastructure  
change



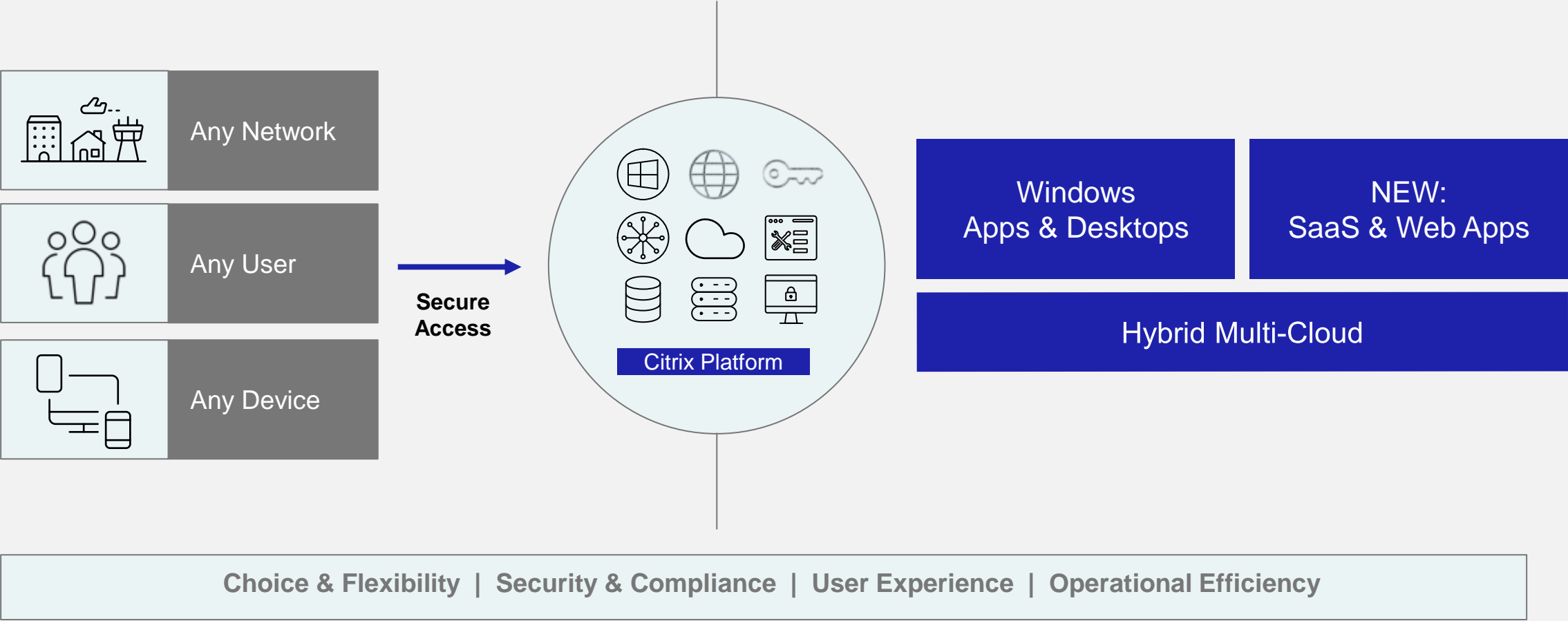
Third-party  
Access

**57%**

Cost savings vs average  
industry peers

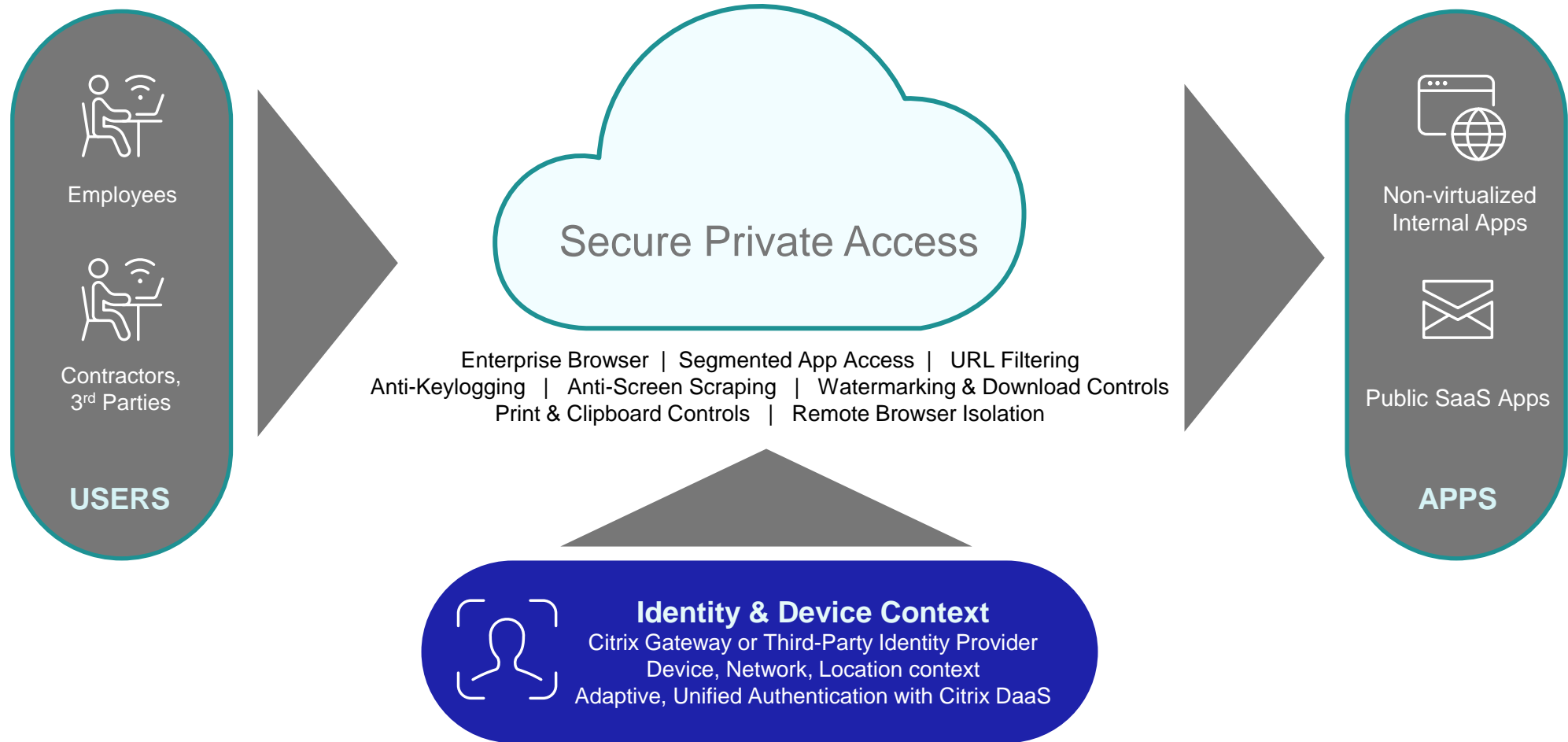


# Unified platform for Zero Trust app access



# Secure Private Access (SPA)

*Going Beyond Typical ZTNA Approaches*



## User & Endpoint

## Network & Access

## Apps & Desktops

