



Evolution of Security in the Hybrid Workforce

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Citrix in Healthcare

- 10 of the top 10 U.S. News Honor Roll Hospitals
- 4300 + Healthcare customers
- 85+% of Epic On-Prem installs
- 100% Epic hosting environment
- 487 Epic Customers
- 95+% Epic on Azure
- Cerner hosts over 625k concurrent users
- 100% Allscripts hosting environment



Healthcare's Unique Challenges



Financial Constraints

- Increasing employee productivity
- Enabling remote hiring/work & rapid on/off-boarding
- Improving IT efficiency & device longevity



Cybersecurity Risks

- Securing in-home healthcare and telemedicine
- Securing 3rd party access
- Protecting against internet-based attacks, malware on endpoints, and insider threats



Talent Shortages and staffing Challenges

- Simplifying day-one access to all clinical/enterprise solutions
- Enabling secure access for agency nurses & specialty physicians (e.g. radiology)
- Increasing employee productivity and well being

Addressing Industry Needs



Patient Care
from Anywhere



Third-party
Access



Digital Clinician
Front door



Electronic Health
Record Delivery



Practice Expansion
and M&A

Value Realized

Electronic Health
Records Delivery

1:2600

IT Admin to End-User
support ratio



Patient Care from
Anywhere

11x

Increase in remote patient
care without sacrificing
quality



Practice Extension
– M&A

\$500k

Recurring annual hardware
savings



Digital Clinical
Front Door

2.8x

(9k to 250k)
Increase in virtual visits
with no infrastructure
change



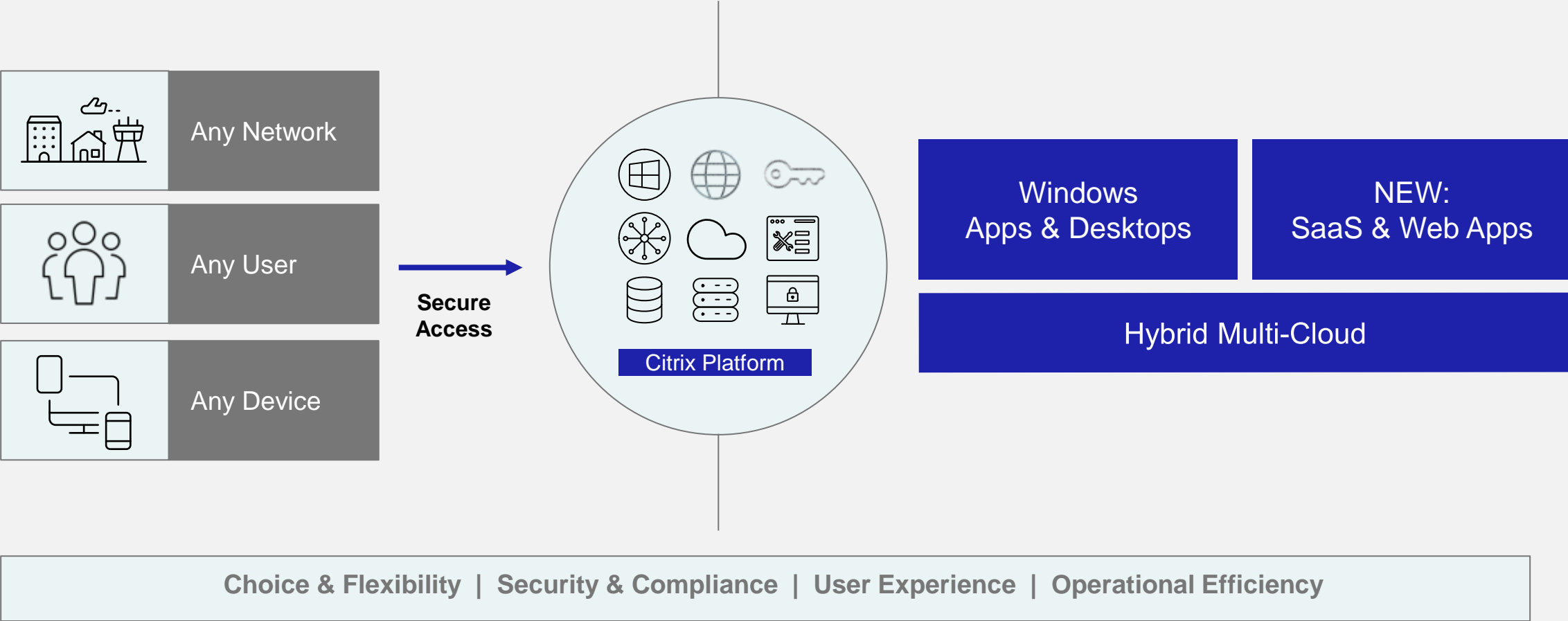
Third-party
Access

57%

Cost savings vs average
industry peers

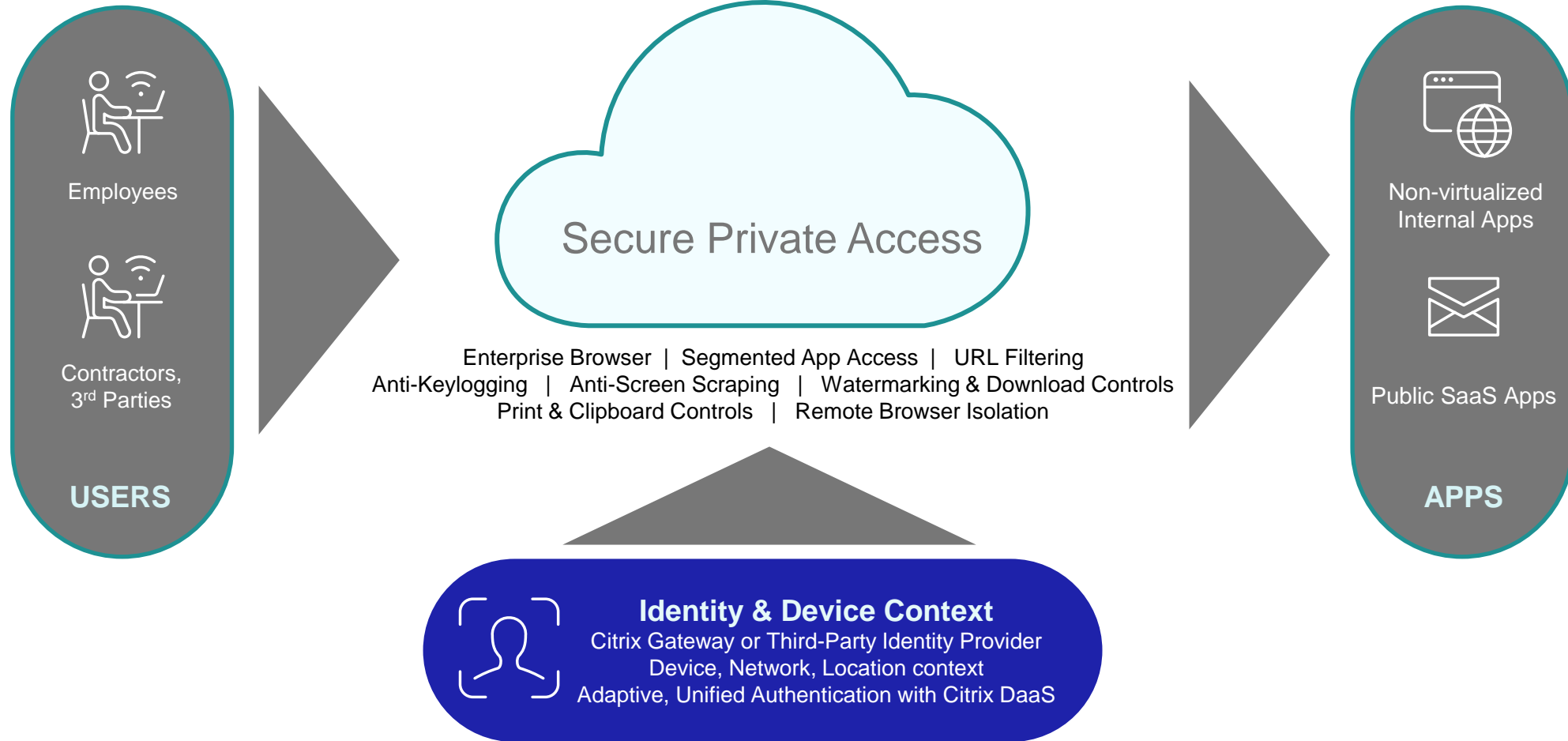


Unified platform for Zero Trust app access



Secure Private Access (SPA)

Going Beyond Typical ZTNA Approaches



User & Endpoint

Network & Access

Apps & Desktops

